

MEDIA STATEMENT



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PERFORMANCE OF WHOLESALE & RETAIL TRADE, MALAYSIA, OCTOBER 2025

***Wholesale & retail trade sales reached RM160.9 billion in October 2025,
supported by a solid 7.2 per cent year-on-year growth***

PUTRAJAYA, DECEMBER 12, 2025 – The Department of Statistics Malaysia (DOSM) today released the **PERFORMANCE OF WHOLESALE & RETAIL TRADE, OCTOBER 2025** report. Malaysia's Wholesale & retail trade registered total sales of RM160.9 billion in October, marking a year-on-year growth of 7.2 per cent.

In a statement today, Chief Statistician Malaysia, Dato' Sri Dr. Mohd Uzir Mahidin, reported that growth in the Wholesale & retail trade sector in October 2025 was supported by the performance of all sub-sectors. The Wholesale trade sub-sector recorded RM71.2 billion, registering a year-on-year increase of 7.3 per cent. The Retail trade sub-sector also posted a steady growth, with RM69.3 billion in sales, up 6.8 per cent. Meanwhile, the Motor vehicles sub-sector recorded RM20.4 billion with an increase of 8.2 per cent year-on-year.

In October, the Wholesale trade sub-sector continued to demonstrate steady performance, maintaining growth across most categories. Other specialised wholesale trade registered a 4.9 per cent year-on-year increase, reaching RM25.9 billion, primarily supported by improved sales of petrol, diesel & lubricants, fertilisers & agrochemical products, as well as metal & non-metal waste & recyclable materials. At the same time, Wholesale of food, beverages and tobacco strengthened further, recording a 9.2 per cent rise to RM14.3 billion, driven by higher sales of dairy products, meat, poultry, eggs and vegetables. The Wholesale of household goods also performed steadily, expanding 8.4 per cent to RM15.2 billion, supported by firm demand for pharmaceutical products, clothing, household furniture and jewellery. Additionally, Wholesale of machinery, equipment and supplies posted a 10.0 per cent increase, amounting to RM5.9 billion, buoyed by continued demand for computer hardware, software and peripherals.

Elaborating on the Retail trade sub-sector, Dato' Sri Dr. Mohd. Uzir Mahidin noted that Retail sales in non-specialised stores grew 9.1 per cent year-on-year to RM27.2 billion, driven by stronger sales in provision stores, supermarkets, mini markets and department stores. This performance was also partly lifted by the continued redemption of the Sumbangan Asas Rahmah (SARA) RM100 one-off assistance, which helped boost household spending during the month. Meanwhile, Retail sales in specialised stores increased 5.2 per cent to RM14.3 billion, supported by steady demand for pharmaceutical products, clothing, perfumeries and cosmetics. Retail sales of automotive fuel registered a 7.2 per cent annual rise to RM6.4 billion, while Retail sales of information & communication equipment expanded 6.5 per cent, backed by higher demand for telecommunication devices.

During the month, the Motor vehicles sub-sector posted a strong positive year-on-year growth across all groups. Sales of motor vehicles increased 9.5 per cent to RM10.8 billion, consistent with the rise in motorcar registrations

reported by the Road Transport Department (JPJ), which climbed to 81,413 units, compared with 75,044 units in the same period last year. In addition, Sales of motor vehicle parts & accessories expanded 6.2 per cent to RM5.4 billion, while Maintenance and repair of motor vehicles increased 9.1 per cent to RM2.9 billion. The Sales, maintenance and repair of motorcycles also registered a 3.1 per cent increase to RM1.2 billion, supported by higher sales of motorcycles, spare parts and related maintenance services.

Meanwhile, online retail sales continued to record positive growth in October, with the sales index rising 8.7 per cent year-on-year compared with 9.5 per cent in the previous month. This performance continues to indicate strong demand within the e-commerce segment.

Digital payment activities also strengthened in October. E-money transactions surged 66.9 per cent year-on-year to RM26.4 billion, reflecting wider adoption of cashless payments. The Real-time Retail Payments Platform (RPP) continued to show strong performance, with total transactions amounting to RM344.1 billion. Meanwhile, FPX transactions increased 27.6 per cent to RM40.7 billion, while credit card and debit card transactions recorded RM19.4 billion and RM13.7 billion, respectively.

In terms of volume index, Wholesale & retail trade recorded a year-on-year increase of 5.7 per cent. This growth was mainly driven by the Motor vehicles sub-sector, which rose by 7.2 per cent, followed by Wholesale trade and Retail trade with 6.7 per cent and 4.6 per cent, respectively. In terms of seasonal adjustment, the volume index rebounded by 0.8 per cent month-on-month.

Malaysia has, for the first time, successfully secured the top position globally in the biennial Open Data Inventory (ODIN) 2024/25 report released by Open Data Watch (ODW), surpassing 197 other countries. This achievement marks a

significant leap from its 67th position in the ODIN 2022/23 assessment.

OpenDOSM NextGen is a medium that provides data catalogue and visualisations to facilitate users' analysis and can be accessed through <https://open.dosm.gov.my>.

Chart 1: Sales Value of Wholesale & Retail Trade

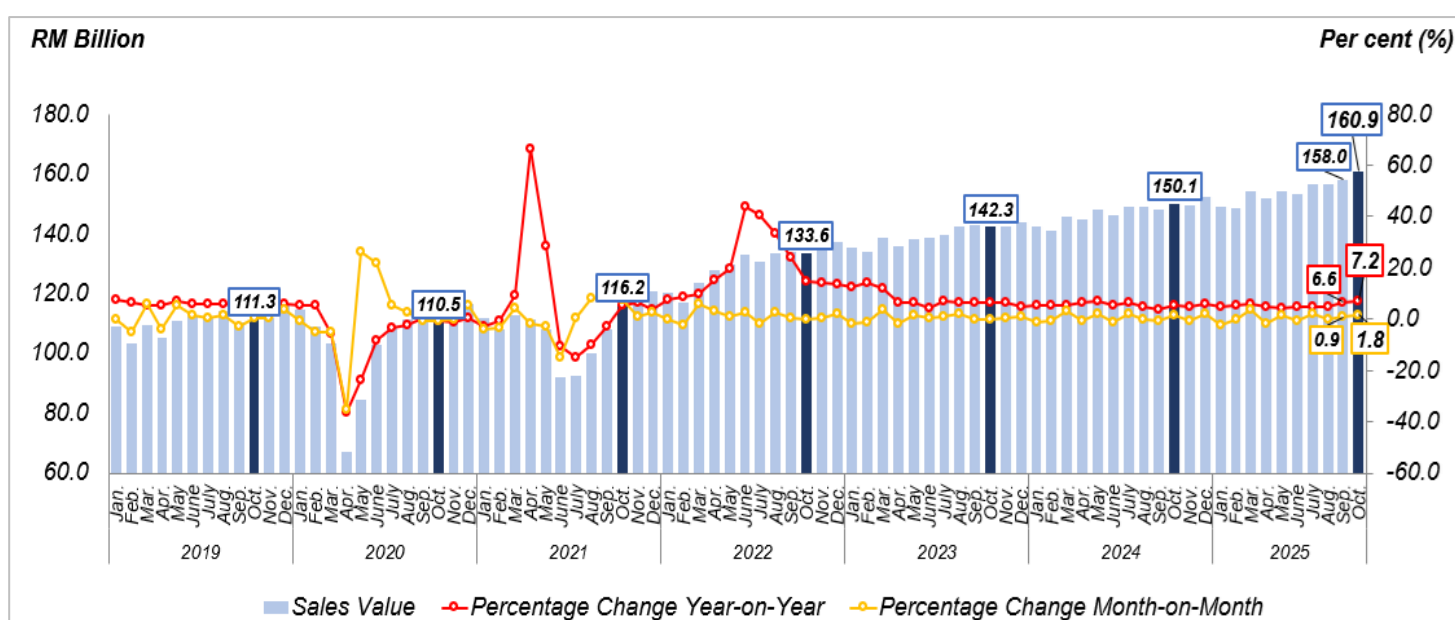


Chart 2: Sales Value of Wholesale Trade

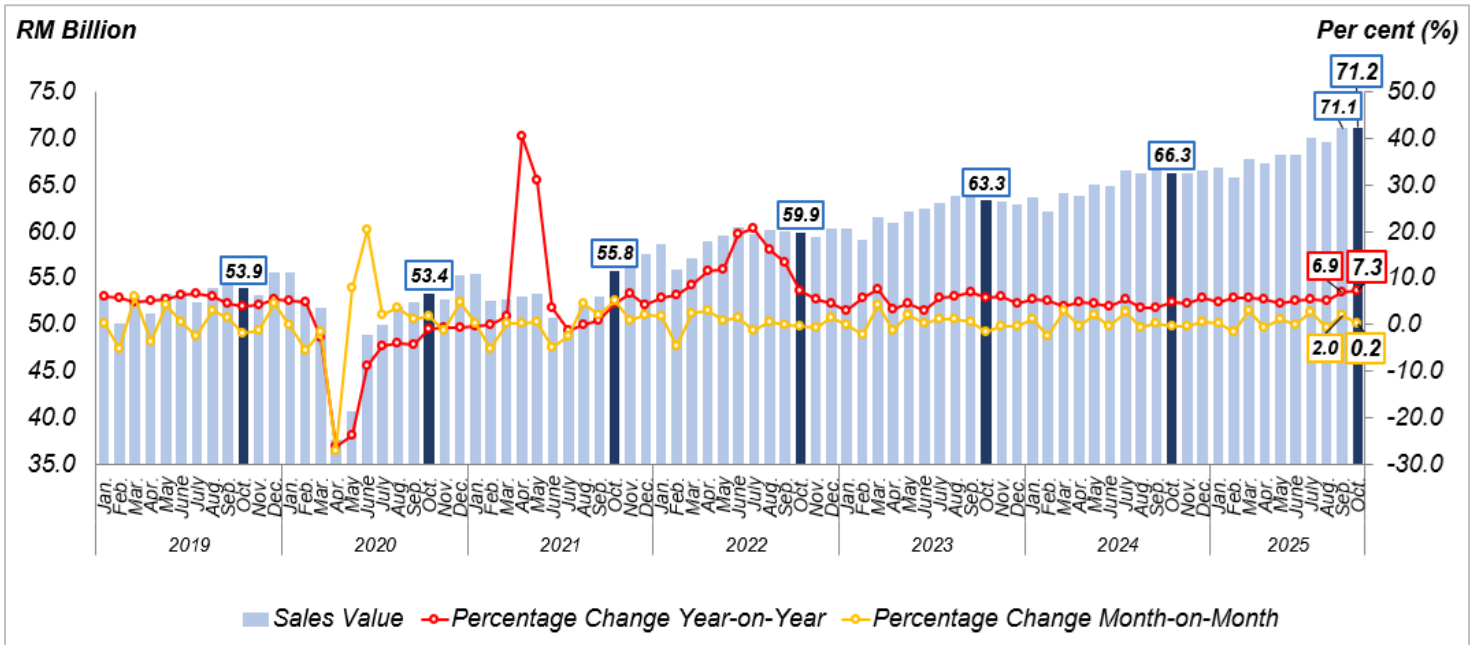


Chart 3: Sales Value of Retail Trade

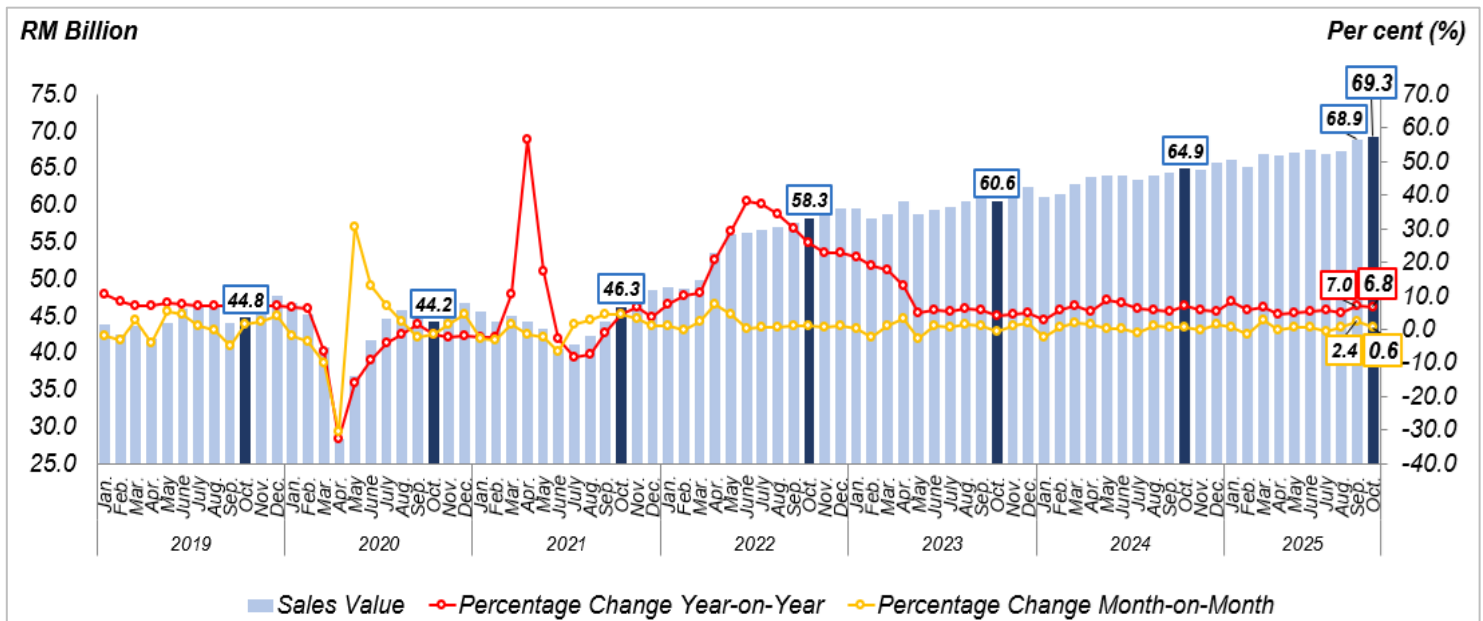


Chart 4: Sales Value of Motor Vehicles

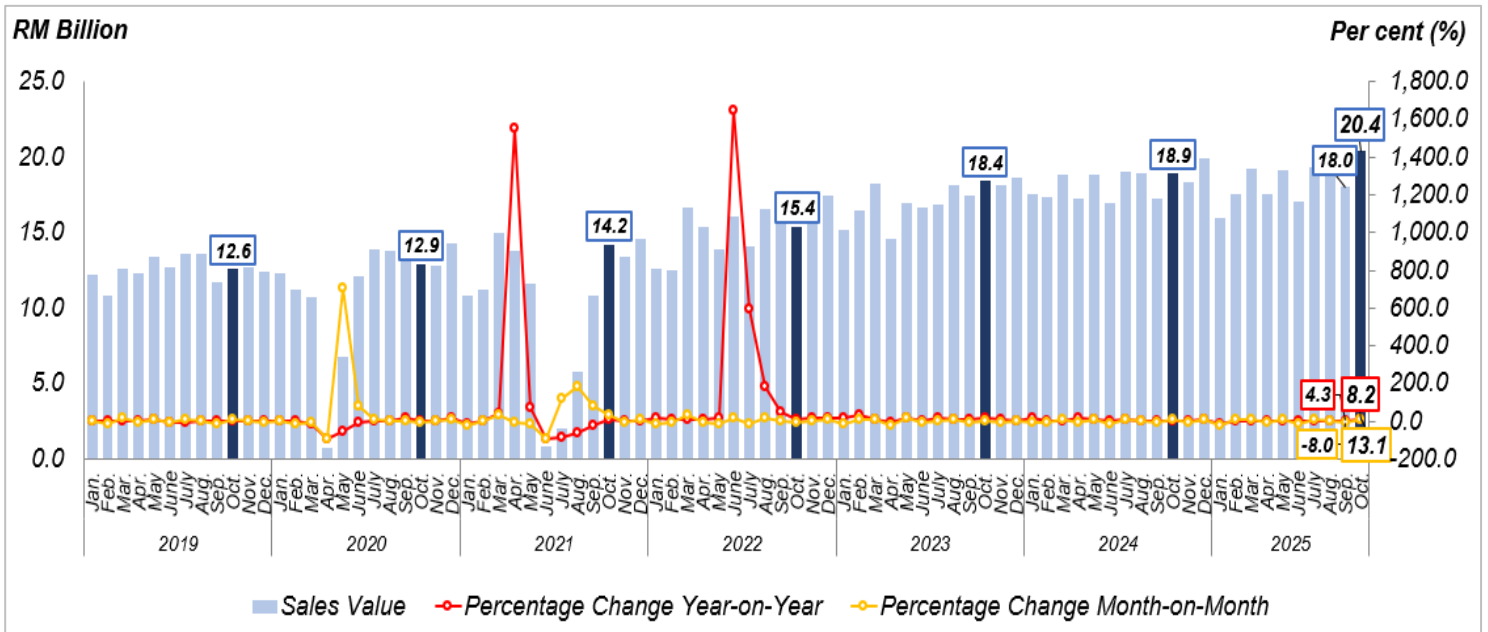
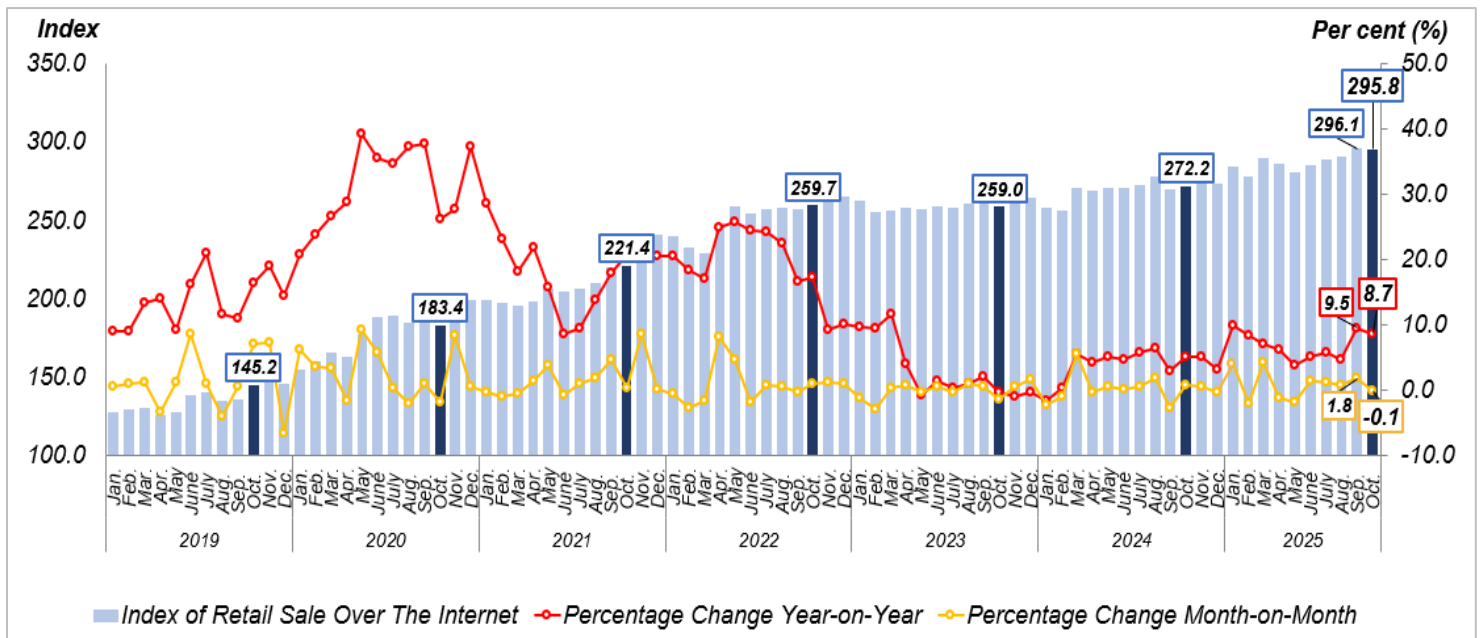


Chart 5: Index of Online Retail Sales



**Table 1: Payment Platforms in Malaysia
(January 2024 – October 2025)**

Year	Month	Payment Instruments				Payment System			
		Credit Card	Debit Card	E-money	(RM billion)				
					Interbank GIRO	FPX	Direct Debit	JomPAY	RPP
2024	Jan.	18.8	12.4	11.6	139.1	31.0	6.2	5.0	229.6
	Feb.	17.3	12.5	11.5	120.9	27.6	5.8	4.8	207.5
	Mar.	17.8	13.4	11.8	128.5	32.1	6.3	4.7	229.2
	Apr.	16.8	12.7	11.7	129.4	28.3	6.7	4.7	229.4
	May	17.7	13.0	12.6	135.4	32.3	6.3	4.8	240.6
	June	17.1	12.7	12.7	118.9	28.0	5.6	4.6	230.4
	July	17.7	12.6	13.4	138.5	33.5	6.8	5.2	256.1
	Aug.	17.8	12.7	14.2	133.9	34.3	6.0	5.2	254.7
	Sept.	17.9	12.6	14.7	126.8	31.7	5.9	4.7	244.2
	Oct.	18.5	13.2	15.8	132.6	31.9	6.4	4.9	262.6
	Nov.	18.2	12.6	16.2	130.3	34.5	6.2	4.7	261.0
	Dec.	20.5	14.7	17.9	143.5	35.0	6.8	4.9	294.1
2025	Jan.	20.1	14.9	19.5	142.0	38.6	6.4	5.0	290.7
	Feb.	16.8	12.7	17.3	118.1	32.9	6.0	4.9	250.3
	Mar.	19.1	15.6	20.3	140.3	40.4	6.4	4.9	297.7
	Apr.	17.7	13.3	19.7	130.0	35.5	7.3	4.7	277.8
	May	18.7	14.1	21.5	130.0	39.2	6.9	4.9	289.4
	June	18.1	13.2	21.1	125.0	31.2	6.8	4.8	277.2
	July	18.8	13.3	22.8	140.7	41.4	8.0	5.3	311.5
	Aug.	19.2	13.5	23.7	131.4	41.3	7.2	5.2	306.8
	Sept.	19.0	12.9	23.9	131.2	40.3	7.7	4.6	307.8
	Oct.	19.4	13.7	26.4	141.1	40.7	8.0	4.9	344.1
Year-on-Year (%)									
2025	Jan.	6.8	19.9	68.2	2.1	24.6	3.5	-1.0	26.6
	Feb.	-2.6	1.8	50.7	-2.3	19.3	3.8	2.8	20.6
	Mar.	7.0	16.2	71.2	9.2	25.9	1.4	3.5	29.9
	Apr.	5.5	4.5	68.7	0.5	25.4	9.1	0.8	21.1
	May	5.4	8.0	70.2	-3.9	21.1	9.0	0.6	20.3
	June	5.7	3.8	66.7	5.2	11.4	20.2	3.8	20.3
	July	6.0	5.4	69.8	1.6	23.4	16.9	3.2	21.6
	Aug.	7.8	6.3	67.0	-1.9	20.5	19.3	0.1	20.5
	Sept.	5.8	2.4	62.7	3.5	27.2	31.4	-0.6	26.1
	Oct.	4.7	4.2	66.9	6.4	27.6	25.4	0.7	31.0

Source: Bank Negara Malaysia (BNM)

**Table 2: M1 Monetary Aggregates in Malaysia
(January 2024 – October 2025)**

Year	Month	M1 (RM billion)	Year-on-Year (%)
2024	Jan.	639.2	6.4
	Feb.	639.9	6.9
	Mar.	645.3	8.0
	Apr.	638.5	7.1
	May	635.4	6.8
	June	642.1	6.4
	July	636.8	7.2
	Aug.	637.5	6.0
	Sept.	644.9	6.0
	Oct.	645.2	4.5
	Nov.	655.0	4.9
	Dec.	666.5	4.4
2025	Jan.	663.3	3.8
	Feb.	661.9	3.4
	Mar.	667.5	3.4
	Apr.	662.9	3.8
	May	663.1	4.4
	June	681.6	6.1
	July	680.2	6.8
	Aug.	679.5	6.6
	Sept.	694.3	7.7
	Oct.	693.5	7.5

Source: Bank Negara Malaysia (BNM)

Released by:

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